Frontier Management and Genpact Team Up to Help Companies to Drive Competitive Growth with Innovative Business Process Solutions

Tokyo, August 14, 2019 – Frontier Management Inc. (Chiyoda-ku, Tokyo), a management assistance and mergers and acquisitions (M&A) advisory company and Genpact Japan K.K. (Chiyoda-ku, Tokyo), the Japanese subsidiary of Genpact (NYSE: G), a global professional services firm focused on delivering digital transformation, today announced a partnership to help clients drive competitive growth through innovative business process solutions that are designed to increase customer service, enhance corporate strategy planning, improve productivity, and streamline operations.

Both companies bring domain expertise and experience in consulting, intelligent operations, and digital technologies such as robotics process automation (RPA), artificial intelligence (AI), and others to deliver innovative solutions to help clients grow their businesses. FMI has a broad range of business solutions in management consulting, M&A advisory, and business reengineering with specialized knowledge in various industries. Partnering with Genpact, with its deep digital technology and process expertise, including running hundreds of different operations for a third of the Fortune 500, allows FMI to expand capabilities to meet the increasing needs of clients by improving productivity to drive competitive growth.

FMI and Genpact will offer joint solutions helping clients:

- More accurately predict future environmental changes;
- Determine core/non-core operations and develop more strategic business plans to drive growth;
- Create human resources capabilities through building strategic business models, such as intelligent operations;
- Better allocate bench strength to more strategic business activities to enhance revenue opportunities through increased productivity; and
- Introduce digital technologies to deliver critical business outcomes across all operations.

Recent innovations in internet of things (IoT), Big Data, AI, RPA, as well as other technologies offer opportunities to link data in connected ecosystems that drive predictive insights to help businesses grow, create new business models and value propositions driving digital transformation at speed and scale. At the same time, in Japan, the declining birthrate and aging population, is causing the labor force to shrink. As a result, many companies are considering centralizing their workforce on core business, and improving productivity through business process management and digital adoption of non-core operations. FMI and Genpact will deliver innovative business models that help companies reimagine their operations to address these critical business issues.

“Our partnership with Genpact leverages its deep experience in digital transformation and its process and industry domain expertise to help us expand our services to our clients,” **said Masahiro Matsuoka, co-president, FMI.**

“We will work to further expand our solutions through partnership with highly specialized FMIs, such as organizational restructuring and business re-engineering. Including this partnership, Genpact will further strengthen the business base in Japan and contribute to the creation of corporate value through digital transformation of Japanese companies,” **said Yoshiaki Fujimori, senior executive advisor, Genpact.**

Genpact has nearly 90,000 employees globally and with this exciting new partnership looks forward to expanding its presence in the Japanese market through driving digital-led innovation and digitally-enabled intelligent

operations. The company has deep experience designing, transforming, and running business processes and operations for global clients more than 20 years since it started business as a division of GE in 1997, then spun off in 2005.

About Genpact

Genpact (NYSE: G) is a global professional services firm that makes business transformation real. We drive digital-led innovation and digitally-enabled intelligent operations for our clients, guided by our experience running thousands of processes primarily for Global Fortune 500 companies. We think with design, dream in digital, and solve problems with data and analytics. Combining our expertise in end-to-end operations and our AI-based platform, Genpact Cora, we focus on the details – all 90,000+ of us. From New York to New Delhi and more than 30 countries in between, we connect every dot, reimagine every process, and reinvent companies' ways of working. We know that reimagining each step from start to finish creates better business outcomes. Whatever it is, we'll be there with you – accelerating digital transformation to create bold, lasting results – because transformation happens here. Get to know us at Genpact.com and on LinkedIn, Twitter, YouTube, and Facebook.

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