# Quotes in Support of Genpact's Lean Digital(SM) Approach and its Partner Ecosystem

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#### Clients

"The benefits of linking process and technology through Genpact's Systems of Engagement are clear – whether it relates to improved financial KPIs, greater control or simply greater and more timely visibility. However, to truly drive your performance forward, the addition of continued transformation through Lean management and design thinking are vital to achieving ROI. Genpact's position is spot-on that process plus technology linkages do provide the solid foundation whilst Lean transformation provides the finishing touches." – **Nick Dadswell, director of finance business services, Schneider Electric** 

"With Predix, GE is helping to drive digital innovation across the industrial world. But the success of the Industrial Internet depends on a collaborative ecosystem. With Genpact, we look forward to driving better outcomes and bringing more effective systems integration to our customers." – **Harel Kodesh, vice president, Predix, and chief technology officer, GE Digital** 

# **Analysts**

"The evolution of the enterprise is being facilitated by efforts such as Genpact's incubation program that bring together enterprise clients, emerging technology players and a leading service provider to model the future of business processes enabled by digital solutions. HfS believes that incubation environments enriched by a deep integration into a broader partner ecosystem that shares a common belief in the value of design thinking principles are a critical component in the solution toolkit of today's leading service providers." – **Charles Sutherland, chief research officer, HfS Research** 

#### **Partners**

"We've been providing transformative automation solutions to multi-national enterprises for over a decade, helping them amplify their performance, competitiveness, and adaptability in the market. This technology is now being embraced by forward-thinking organizations like Genpact. With the immense process expertise that Genpact has, they have the ability to amplify the benefits and scale this to much larger levels." – **Mihir Shukla**, **chief executive officer, Automation Anywhere** 

"BPO partnerships are a global initiative for BlackLine and an integral part of our go-to-market strategy. Genpact is among the world's leading BPO providers, and effectively leverages its Lean Digital approach along with digital technologies, process excellence, analytics, and industry domain expertise to drive business impact for its clients' operations. Our combined offering delivers F&A outsourcing transformation that is leading the market and helping elevate select companies to 'Modern Finance' status." – **Chris Murphy, chief revenue officer, BlackLine** 

"Genpact is driving business transformation, globally. Its innovative approach helps drive discontinuous change in industries by optimizing the performance of clients' operations and delivering better business outcomes, at higher speeds. Working together, we will deliver new value to companies by more intelligently connecting data, people, processes and things." – **Ben Hennelly, chief executive officer, Decisyon** 

"As a pioneer in business process automation, we are excited to expand our solid partnership with Genpact so that clients benefit from both process design and innovative technology when streamlining their operations. Our

product engineering teams are working closely with Genpact to deliver technology and performance improvements in process automation, which will directly benefit Genpact's clients." – **Madhav Sivadas, chief executive officer, Fusion business, Exilant** 

"This partnership combines the rich process expertise from Genpact powered by cutting-edge artificial intelligence-based technology from OmPrompt. Together, we help companies achieve greater agility and flexibility through this BPaaS OM platform." – **John Wakeman, chief executive officer, OmPrompt** 

"We are excited to partner with Genpact, and combine its industry domain and process management expertise with our cloud technology and deep experience in supply chain." – **Greg Brady, chief executive officer, One Network Enterprises** 

"We are excited to partner with Genpact and combine its deep process expertise, experience in consulting, and execution of support services with our big data cloud analytics platform which supports complex data preparation and best-in-class spend analytics." – **Charles Clark, chief executive officer, Rosslyn Analytics** 

"We are excited to partner with Genpact, and combine its financial services domain and process management expertise with our deep expertise in cutting-edge automation and artificial intelligence technology reflected in our patented technology platform. We look forward to actively participating in Genpact's incubation program to continue to innovate and deliver new solutions for our joint clients." – **Dr. Venkat Srinivasan, chief executive officer, Rage Frameworks** 

For more information, see the press releases on <u>Genpact Lean Digital</u> and the <u>incubation program</u>, and visit <u>www.genpact.com/leandigital</u>.

## **About Genpact**

Genpact (NYSE: G) stands for "generating business impact." We architect the Lean Digital<sup>SM</sup> enterprise through a unique approach based on our patented Smart Enterprise Processes (SEP<sup>SM</sup>) framework that reimagines our clients' middle and back offices to generate growth, cost efficiency, and business agility. Our hundreds of long-term clients include more than one-fourth of the Fortune Global 500. We have grown to over 70,000 people in 25 countries, with key management and a corporate office in New York City. We believe we are able to generate impact quickly and power intelligent operations for our clients because of our business domain expertise and experience running complex operations, driving our unbiased focus on what works and making technology-enabled transformation sustainable. Behind our passion for technology, process, and operational excellence is the heritage of a former General Electric division that has served GE businesses since 1998. For additional information, visit <a href="https://www.genpact.com">www.genpact.com</a>. Follow Genpact on <a href="https://www.genpact.com">Twitter</a>, <a href="#facebook">Facebook</a>, <a href="https://www.genpact.com">LinkedIn</a>, and <a href="YouTube">YouTube</a>.

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