

Genpact a Leader in Order-to-Cash and Record-to-Report BPO, According to Everest Group

Position in prominent analyst firm's 2014 PEAK Matrix™ Assessments due to combination of process expertise and technology investments

NEW YORK, April 16, 2015 /PRNewswire/ -- Genpact (NYSE: G), a global leader in designing, transforming, and running intelligent business operations, today announced it has been named a "Leader" in Everest Group's latest PEAK Matrix Assessments of service providers for order-to-cash (O2C) and record-to-report (R2R). Genpact was the only provider to have received top O2C scores in all of the areas Everest Group evaluated via global surveys and one-to-one executive buyers interviews: scale, scope, technology solution, delivery footprint, buyer satisfaction, and overall market success.

To appropriately direct business decisions and ensure compliance, today's CFOs, sales and supply chain executives, and commercial leads must leverage solid operational R2R and O2C foundations that effectively capture, process, and use financial and operational data. As a result, they rely on advanced, global operating models, frequently in an outsourced environment, to release capacity of key resources, and reimagine business processes with technology and analytics at the core.

Genpact has been delivering end-to-end finance and accounting (F&A) process delivery solutions for more than 16 years. Its proprietary SEPSM framework -- built on strong process delivery excellence, robust analytics and technological capabilities, deep domain expertise, and operational benchmarks -- drives transformational value and certainty for clients. Its SaaS-based System of Engagement™ technology with solutions for O2C, R2R, and Procure-to-Pay (P2P), enables end-to-end automation of key finance and accounting processes including credit, eBilling, collections, cash application, payables, supplier management, reconciliations, financial closing, and analytical reporting. Delivered through a secure, cloud technology platform, and leveraging IT Systems of Record already in place, clients benefit from solutions which are highly cost-effective, configurable, and deliver a rapid time-to-value.

Genpact also recently launched its Controllershship Suite, an integrated platform to manage global R2R operations. With one configurable system, a single source of information, and consolidated workflow capabilities, the Controllershship Suite enables work to get done in less time, with less effort, minimal audit requirements, and assured controllershship.

Genpact's strong O2C and R2R solutions have produced significant results for its clients. For example, its end-to-end close process optimization, standardization, efficiency and scalability identified \$2.3 million in savings for a leading pharmaceutical company. For an Australian banking and insurance major, it reduced management reports by 44 percent within six months using virtual intelligence and self-service reporting, and decreased the time spent on gathering and integrating data by 64 percent. Genpact also helped a global apparel manufacturing company reduce days sales outstanding (DSOs) by 47 days, releasing \$475 million in cash over the length of the relationship.

"Everest Group's O2C and R2R PEAK Matrix assessments provide research- and client-based validation that our investments in technology, practices and frameworks, such as our Systems of Engagement™ and Smart Enterprise Processes (SEPSM) continue to drive business impact for our clients," **said Shantanu Ghosh, senior vice president, CFO Services and Consulting, Genpact.**

More information about Genpact's order-to-cash capabilities is available at:

<http://www.genpact.com/home/solutions/finance-accounting/order-to-cash>. Details about its record-to-report capabilities are available at: <http://www.genpact.com/home/solutions/reengineering/record-to-report>. Information about Genpact's Financial Management Suite is available at: <http://www.genpact.com/home/solutions/finance-accounting/order-to-cash/akritiv-productivity-suite>

Previews of Everest Group's O2C and R2R reports are available at:

Order-to-Cash (O2C) BPO – Service Provider Landscape with PEAK Matrix™ Assessment 2014, <https://research.everestgrp.com/Product/EGR-2014-1-R-1344/Order-to-Cash-O2C-BPO-Service-Provider-Landscape-with-PEAK-Mat>; and Record-to-Report (R2R) BPO – Service Provider Landscape with PEAK Matrix™ Assessment 2015

<https://research.everestgrp.com/Product/EGR-2015-1-R-1365/Record-to-Report-R2R-BPO-Service-Provider-Landscape-with-PEAK->

About Genpact

Genpact (NYSE: G) stands for "generating business impact." We design, transform, and run intelligent business operations including those that are complex and specific to a set of chosen industries. The result is advanced operating models that make our clients more competitive as they help them grow and manage cost, risk, and compliance across a range of functions such as finance and procurement, financial services account servicing, claims management, regulatory affairs, and industrial asset optimization. Our [Smart Enterprise Processes \(SEPSM\)](#) proprietary framework helps companies reimagine how they operate by integrating effective Systems of Engagement™, core IT, and Data-to-Action AnalyticsSM. Our hundreds of long-term clients include more than one-fourth of the Fortune Global 500. We have grown to over 67,000 people in 25 countries, with key management and a corporate office in New York City. Our global critical mass doesn't dilute our flexible and collaborative approach, and our management team still drives client partnerships personally. We generate impact quickly because of our business domain expertise and experience running complex operations, driving our focus on what works and making transformation sustainable. Clients attribute much of our success to our unique history: behind our passion for process and operational excellence is the Lean and Six Sigma heritage of a former General Electric division that has served GE businesses for more than 16 years. For additional information, visit www.genpact.com. Follow Genpact on [Twitter](#), [Facebook](#), [LinkedIn](#), and [YouTube](#).

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