

## Genpact Adds Domain Experts in Multiple Industries to Business Development Leadership Team

### **Genpact Investments in Front End Further Strengthen Vertical Industry Focus and Domain Expertise to Drive Client Value**

NEW YORK, Aug. 23, 2012 /[PRNewswire](#)/ -- Genpact Limited (NYSE: G), a global leader in business process management and technology services, today announced key appointments to its business development team for a number of its targeted vertical businesses. These executives bring to Genpact extensive vertical industry and strategic domain expertise that contribute to the company's focus on top-line growth and providing value to its clients.

(Logo: <http://photos.prnewswire.com/prnh/20120501/NY98560LOGO> )

To further expand its life sciences industry expertise, Genpact has hired James Michael (Mike) Haley to lead business development efforts for the life sciences vertical. Adding nearly 20 years of management experience in the pharma, healthcare and insurance industries to Genpact, Mike most recently served as vice president of sales and business development at an IT services firm after spending a decade with two large pharma companies.

To lead the business development team for its consumer goods business, Genpact has hired Richard Essigs who brings more than 20 years of experience with industry leaders like Procter & Gamble, Ford Motor Company and IBM, contributing to top-line growth and increased productivity.

Bruce McNeill has joined as business development leader for Genpact's retail vertical, bringing over 20 years of experience across the consumer goods and retail industries at companies such as Procter & Gamble, ConAgra Foods, Michael Angelo's Gourmet Foods, and EYC Limited.

"We are very excited to have these domain experts as part of the Genpact business development team, as they are playing a critical role in leading our strategy of solving both pan-industry and industry-specific critical business challenges for our clients, " said Balkrishan 'BK' Kalra, senior vice president and business leader, Consumer Goods, Retail,

Life Sciences and Hi-Tech, Genpact. "They bring extensive insights to Genpact's focused industry verticals, which are already helping new and existing clients in these markets to make smarter business decisions that lead to greater business impact."

"These extensive investments in our front-end team are paying off and have a healthy pipeline of new deals. More importantly, we are seeing increased operational excellence and seamless transitions for our clients," said Arvinder 'Monty' Singh, senior vice president, Sales and Marketing, Genpact. "We continue to add industry depth across all of our businesses to ensure continuity in the value we bring to our clients."

Since January 2011, Genpact has hired more than 54 vice president-level business development and global account leads in the U.S., in addition to reassigning 15 internal leaders to global relationship manager or business development roles. Genpact expects to hire up to 40 additional business development leads by the end of 2012.

#### About Genpact

Genpact Limited (NYSE: G), a global leader in business process and technology management services, leverages the power of smarter processes, smarter analytics and smarter technology to help its clients drive intelligence across their enterprise. Genpact's Smart Enterprise Processes (SEP<sup>SM</sup>) framework, its unique science of process combined with deep domain expertise in multiple industry verticals, leads to superior business outcomes. Genpact's Smart Decision Services deliver valuable business insights to its clients through targeted analytics, reengineering expertise, and advanced risk management. Making technology more intelligent by embedding it with process and data insights, Genpact also offers a wide range of technology services. Driven by a passion for process innovation and operational excellence built on its Lean and Six Sigma DNA and the legacy of serving GE for more than 15 years, the company's 58,500+ professionals around the globe deliver services to its more than 600 clients from a network of 70 delivery centers across 18 countries supporting more than 30 languages. For more information, visit [www.genpact.com](http://www.genpact.com). Follow Genpact on [Twitter](#), [Facebook](#) and [LinkedIn](#).

#### Safe Harbor

This press release contains certain statements concerning our future growth prospects and other forward-looking statements, as defined in the safe harbor provisions of the U.S.

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