

## Genpact Strengthening U.S. Capabilities and Domain Expertise with New Delivery Center in Dallas Metro Area

Company Adding Jobs in Technology, Analytics and Mortgage Services to Serve U.S. Clients

NEW YORK, March 8, 2012 /[PRNewswire](#)/ -- Genpact Limited (NYSE: G), a global leader in business process and technology management, today announces that it has opened a new services delivery center in Richardson, Texas, a suburb of Dallas. From this new center, Genpact will be providing high-value services including technology services, business analytics, and mortgage underwriting for a growing number of U.S.-based clients, thereby establishing a new Genpact hub for these capabilities.

Genpact currently has approximately 50 employees including 40 IT services professionals based out of the Richardson center, and at the present time is hiring for 25 mortgage positions to support processing for a major financial institution. Genpact expects to expand this center to 150-200 full-time professionals over the next 12 to 18 months. Genpact will post and fill positions according to client demand but expects to hire employees experienced in technology development and managed services, data analytics, and mortgage services including processing and underwriting.

"We are thrilled to continue to grow our U.S. presence with the opening of this center in Richardson, as it reinforces our strategy of providing high-end services onshore close to our clients," **said Scott McConnell, Genpact's senior vice president and business leader, Americas.** "We have been combining our ability to apply smarter processes, analytics and technology to help our clients drive continuous improvements in their operations, as well as help them make smarter decisions by providing insights from large amounts of available data. Out of this new center, we will further expand our deep technology and business analytics capabilities for our clients, particularly those in the financial services, healthcare, consumer product goods (CPG) and retail industries who are seeking insights, intelligence, and process expertise to achieve dramatically better business outcomes."

**McConnell continued,** "We chose to expand operations in the Dallas metropolitan area because of its favorable business climate, a growing and diverse pool of skilled professionals, and central proximity to our clients across the U.S. We are already in discussions with a number of our clients who are excited that we'll be adding significant services capabilities while creating new professional-level jobs."

The opening of the Richardson center marks Genpact's fourth services delivery location in the U.S., joining Danville, Ill., Wilkes-Barre, Pa., and Irvine, Calif. Genpact presently employs nearly 3,000 employees across the U.S. which is one of the company's fastest growing regions for hiring. The company has been building its talent ecosystem in the U.S. with both existing employees and with new hires in all areas including delivery, sales and

operations. In 2011, Genpact made significant investments in recruiting experienced U.S.-based domain experts, technology professionals, and business analytics specialists in key industries such as financial services and healthcare as well as high-potential sales professionals with advanced business degrees as part of its Sales Development Program. Genpact is continuing this strategy going forward, which includes working closely with colleges and universities near its four U.S. delivery centers as well as those in metropolitan areas with a high concentration of existing clients.

Genpact offers extensive professional development and training programs for its employees around the globe, including Lean and Six Sigma Green Belt and Black Belt training, training for many financial certifications including Certified Public Accountant (CPA) and insurance underwriting, and key technology training in industry-specific platforms and domains. Genpact's training practices have garnered numerous industry awards and the company has recently been accepted into the invitation-only [American Society for Training & Development \(ASTD\) Forum](#), a consortium of public and private organizations including Fortune 500 companies.

With a lease of 28,877 square feet, Genpact's Richardson center is located at 3101 President George Bush Highway, Suite #200. Genpact is planning an official ribbon-cutting reception at the facility later in the month.

### **About Genpact**

Genpact Limited (NYSE: G), a global leader in business process and technology management services, leverages the power of smarter processes, smarter analytics and smarter technology to help its clients drive intelligence across the enterprise. Genpact's Smart Enterprise Processes (SEP(SM)) framework, its unique science of process combined with deep domain expertise in multiple industry verticals, leads to superior business outcomes. Genpact's Smart Decision Services deliver valuable business insights to its clients through targeted analytics, reengineering expertise, and advanced risk management. Making technology more intelligent by embedding it with process and data insights, Genpact also offers a wide range of technology services. Driven by a passion for process innovation and operational excellence built on its Lean and Six Sigma DNA and the legacy of serving GE for more than 14 years, the company's 55,000+ professionals around the globe deliver services to its more than 600 clients from a network of 57 delivery centers across 16 countries supporting more than 25 languages. For more information, visit [www.genpact.com](http://www.genpact.com), Follow Genpact on [Twitter](#), [Facebook](#) and [LinkedIn](#).

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